



Consolidate.

Simplify.

Leverage.

Reuse is an Event. Sharing is a Journey.

**Charles W. Krueger, CEO
BigLever Software**

**CBSOFT and SBCARS 2011
September 26, 2011
São Paulo, Brazil**

Software Reuse has Long been the Leading Candidate for Discontinuous Improvements in Engineering

- **1968** – Douglas McIlroy
 - 43 years ago!
- **1986** – Resurgence in the research community
 - 25 years ago!
- **1996** – Software Product Line Engineering
 - 15 years ago!

The Promise of Systems and Software Reuse been Slow to Materialize

- Reuse in *Concept* is simple, clear and powerful
- Reuse in *Practice* has been messy, muddled and anemic

Why? The Problem is...

- The things about Reuse that seem obvious don't work
- The things about Reuse that do work aren't obvious

As a Result...

- Many different engineering organizations predictably **take** the same ruinous path to **failed reuse initiatives**
- These same organizations consistently **overlook** the readily available path to **reuse breakthroughs**

How to best Explain this Conundrum?

Reuse is an event. Sharing is a journey.

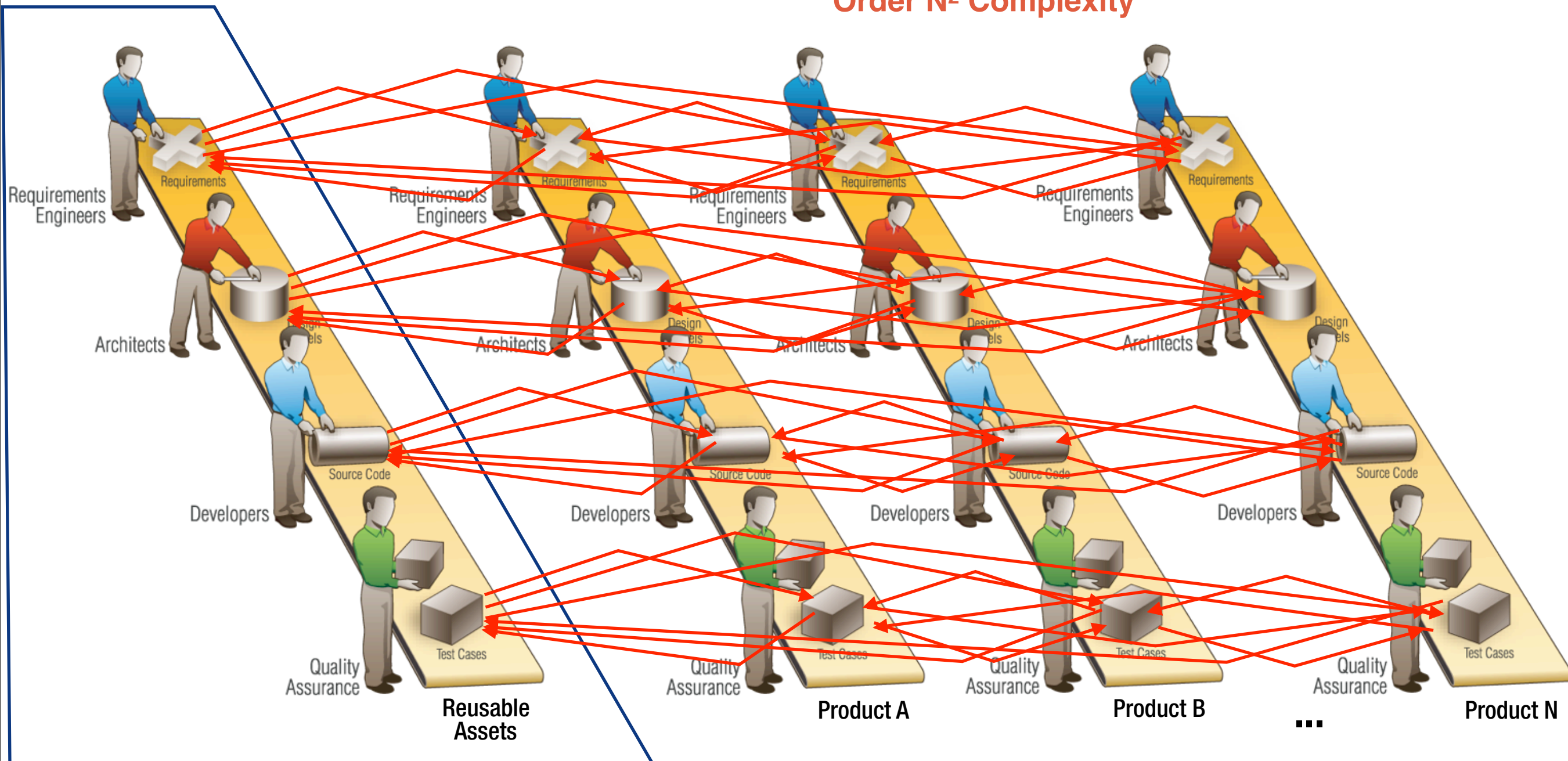
Reuse is an Event

Thinking “Reuse is an Event” leads to the most Ineffective Reuse Approaches

- It's the intuitive first impression
- It's an impression that sticks
- Example: Library of reusable assets
 - The **Reuse Event** occurs when someone finds and reuses an asset for a new or enhanced product or system.
 - High fives all around!
- 100% reuse on day one. 0% reuse every day after that.

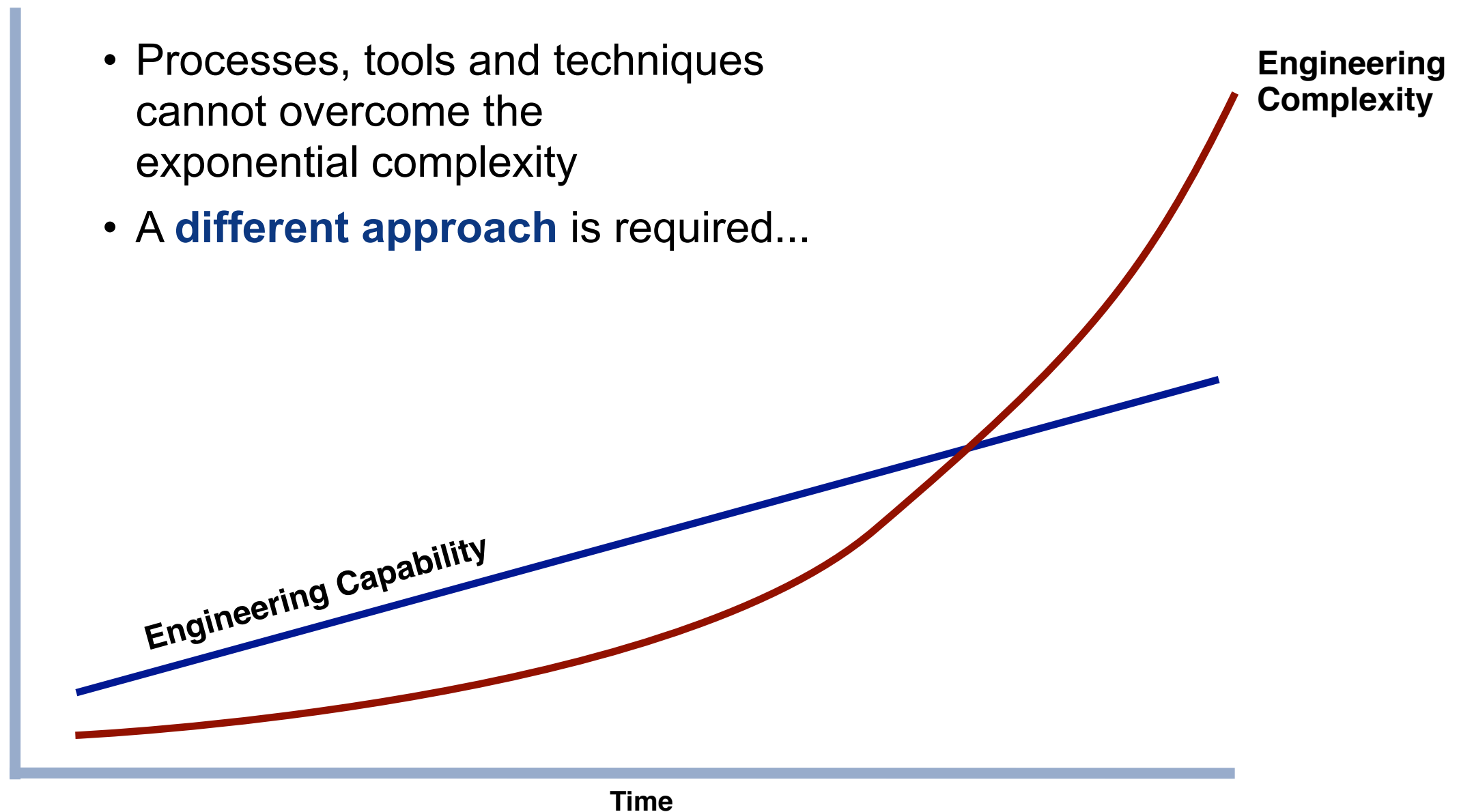
Complexity of “Reuse is an Event” Impedes Portfolio Production

Order N^2 Complexity



“Reuse is an Event” will not Scale

- Processes, tools and techniques cannot overcome the exponential complexity
- A **different approach** is required...

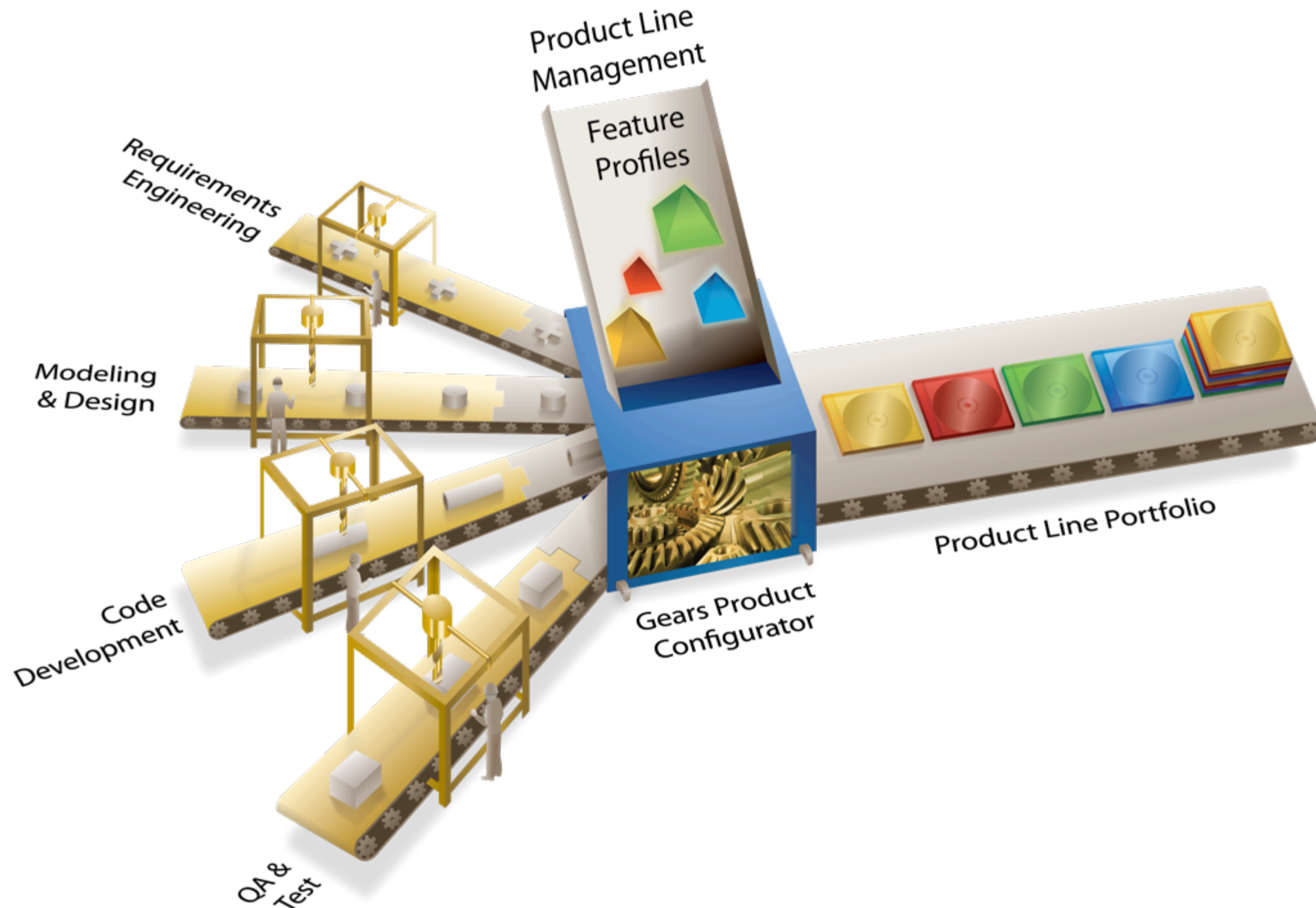


Sharing is a Journey

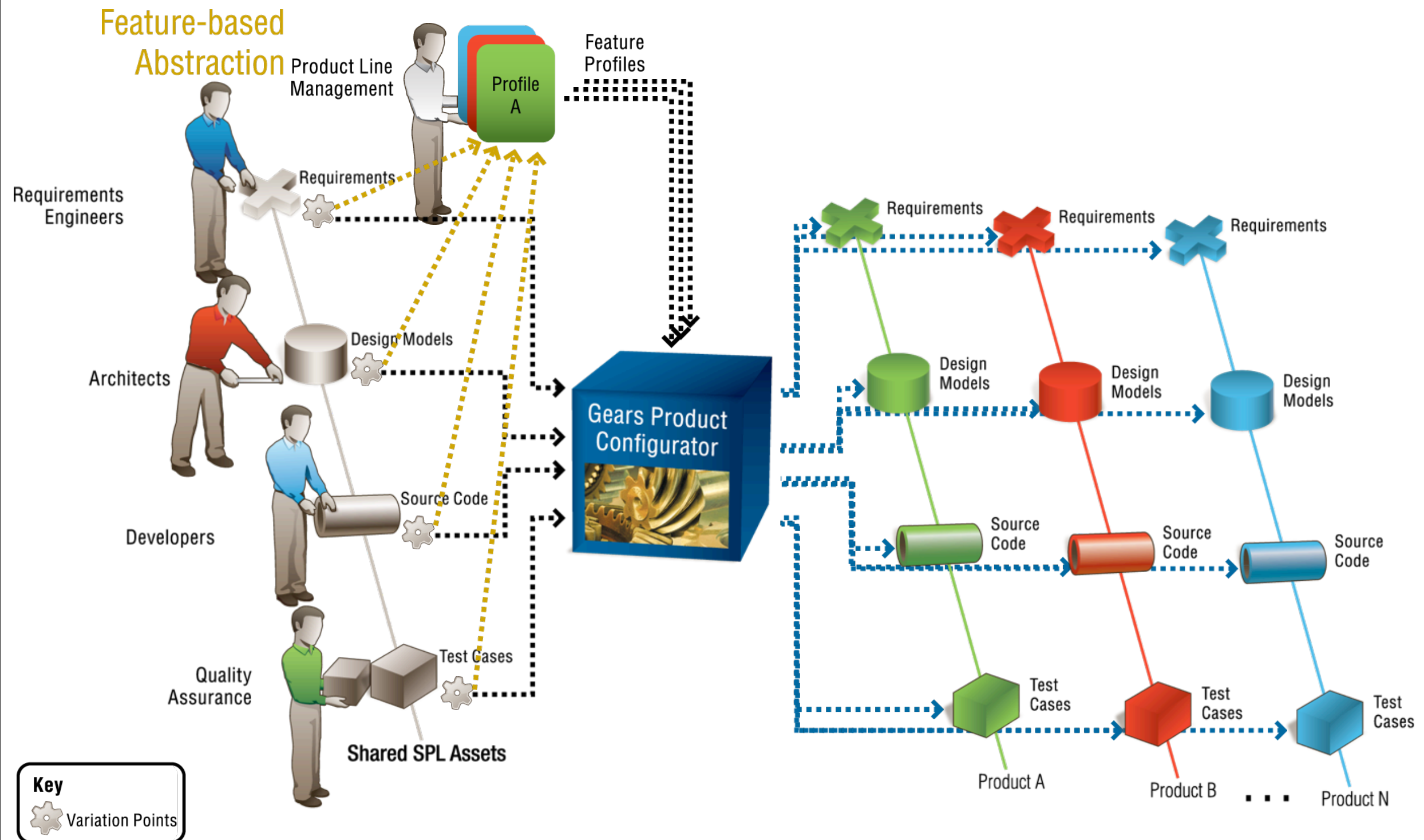
Thinking “Sharing is an Journey” leads to the most Effective Reuse Approaches

- Reuse is not an event experienced in isolation
- It is odyssey embarked upon over time with others
- A rather non-intuitive perspective
 - On first impression, sounds like it might be more trouble than it's worth
- Generative in nature with feature-based abstractions

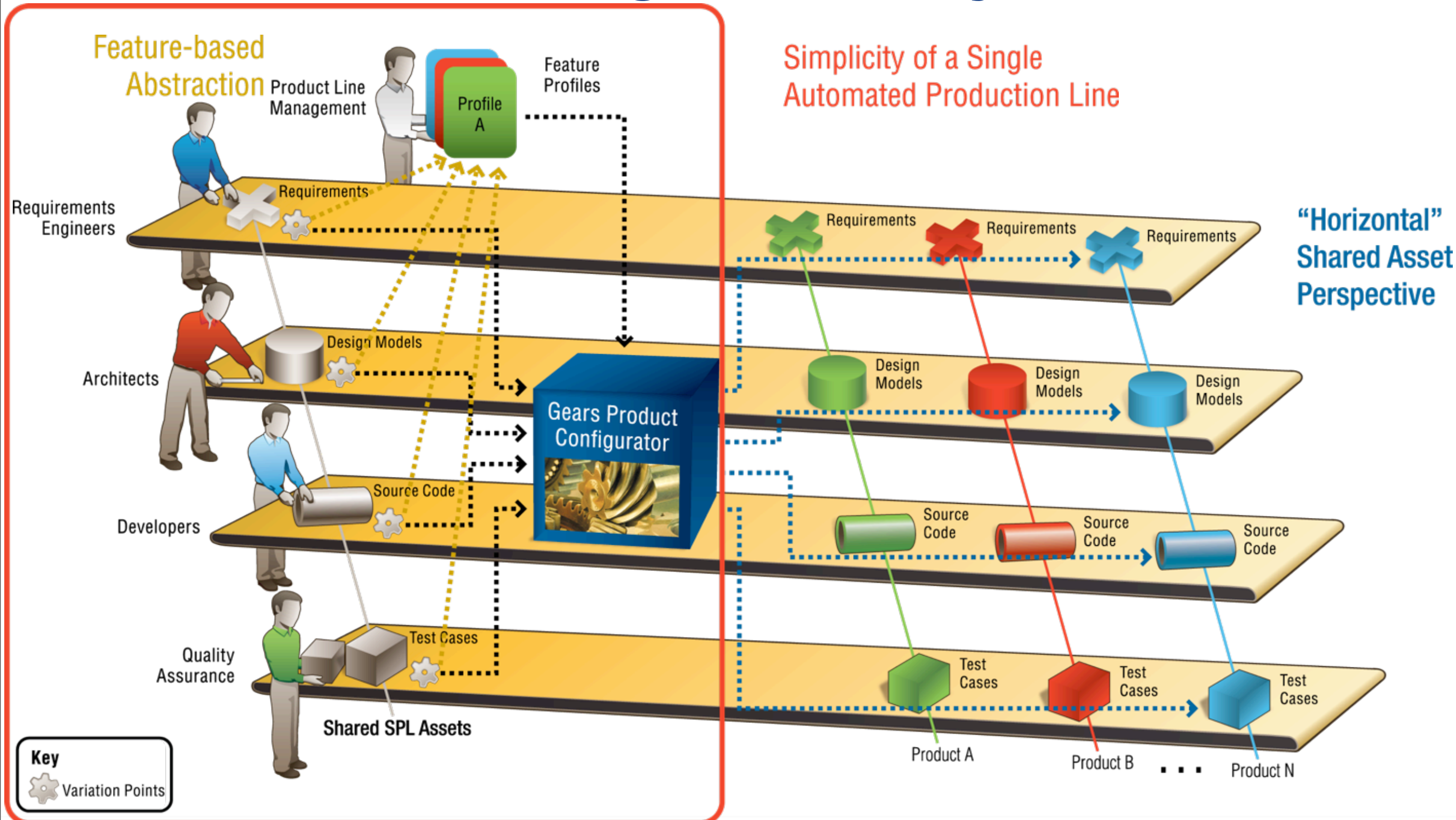
“Sharing is a Journey” Enables an Efficient Means of Production



Sharing is a Journey

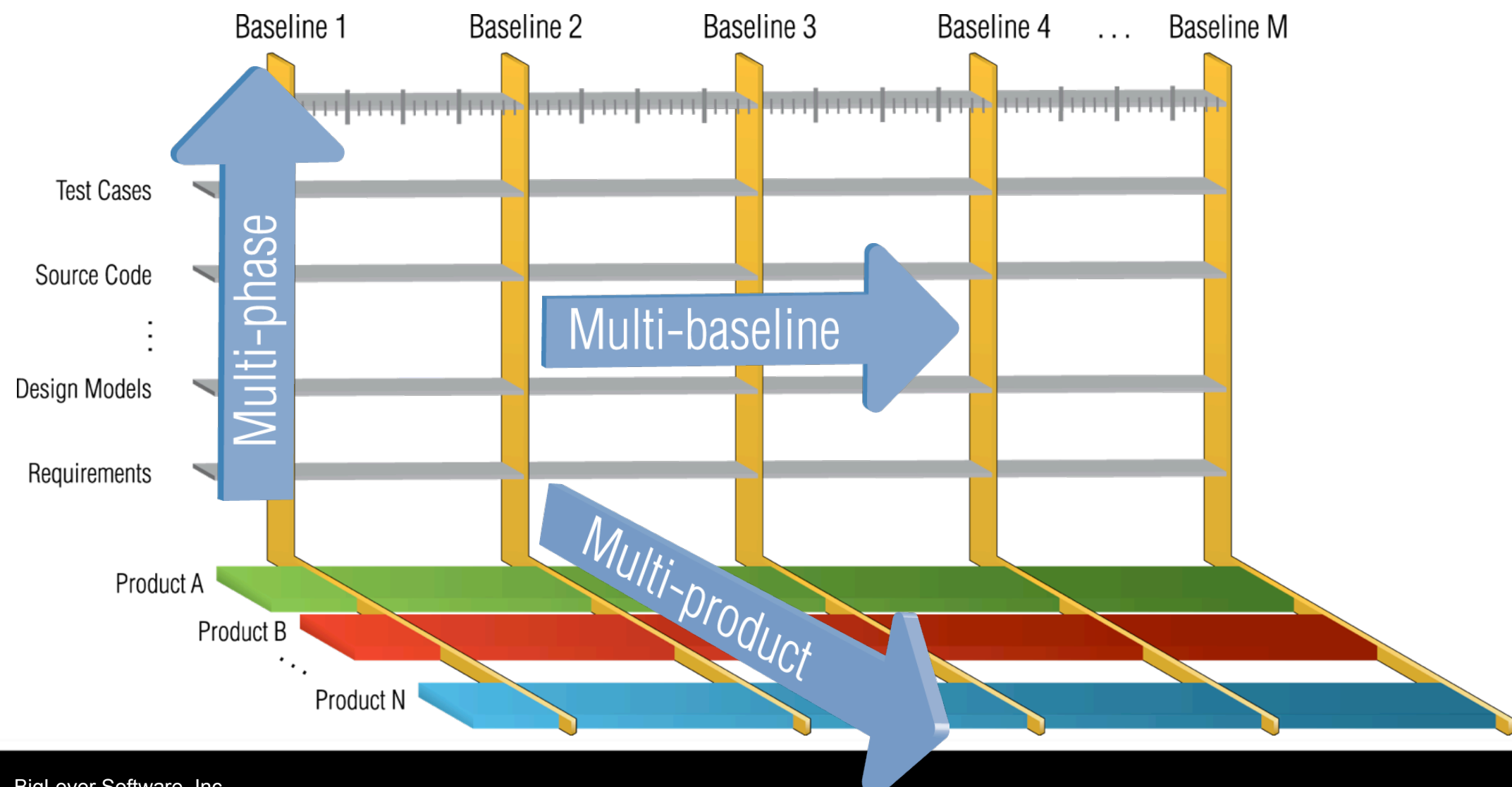


Sharing is a Journey

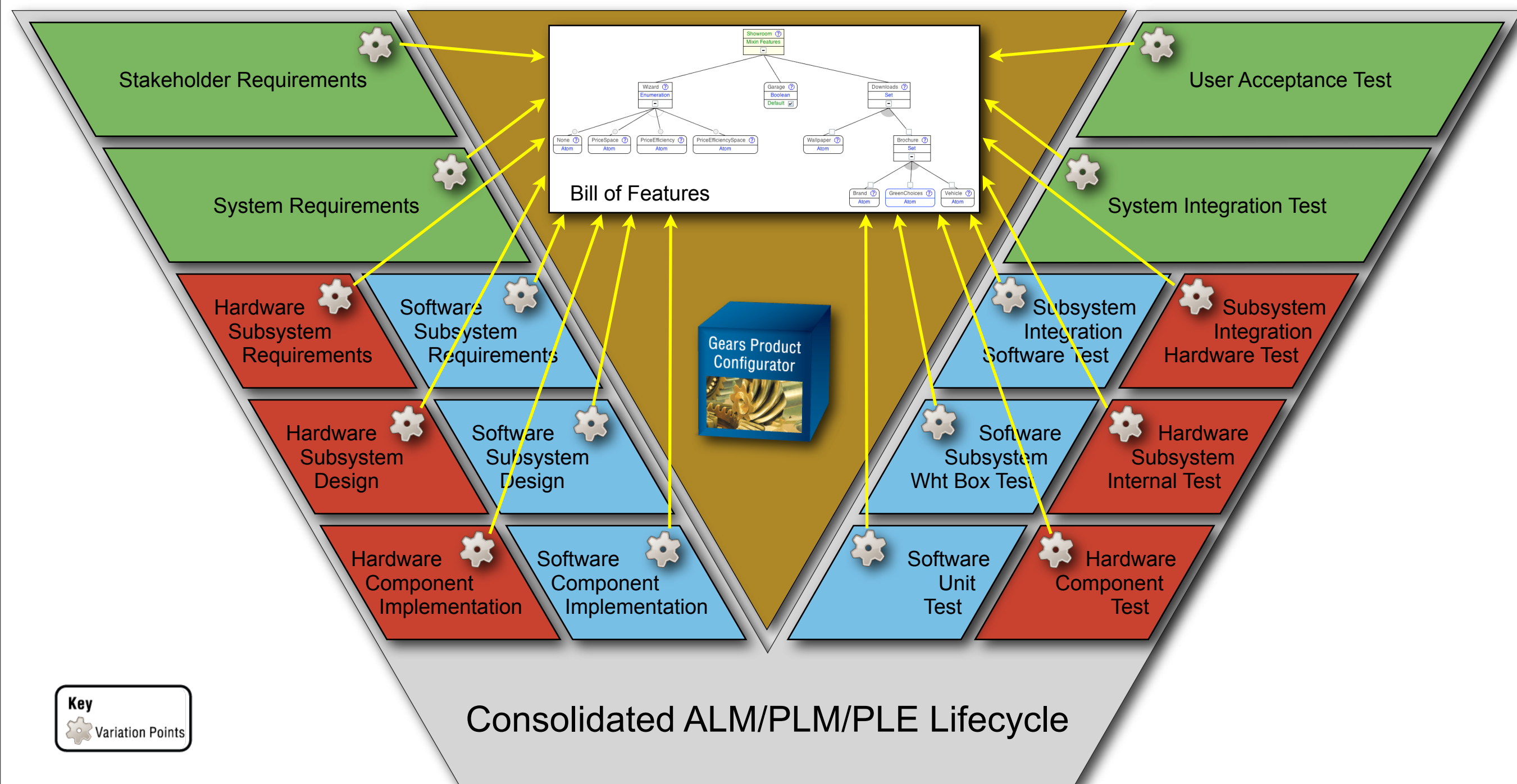


Synchronous concerns in the Sharing Journey

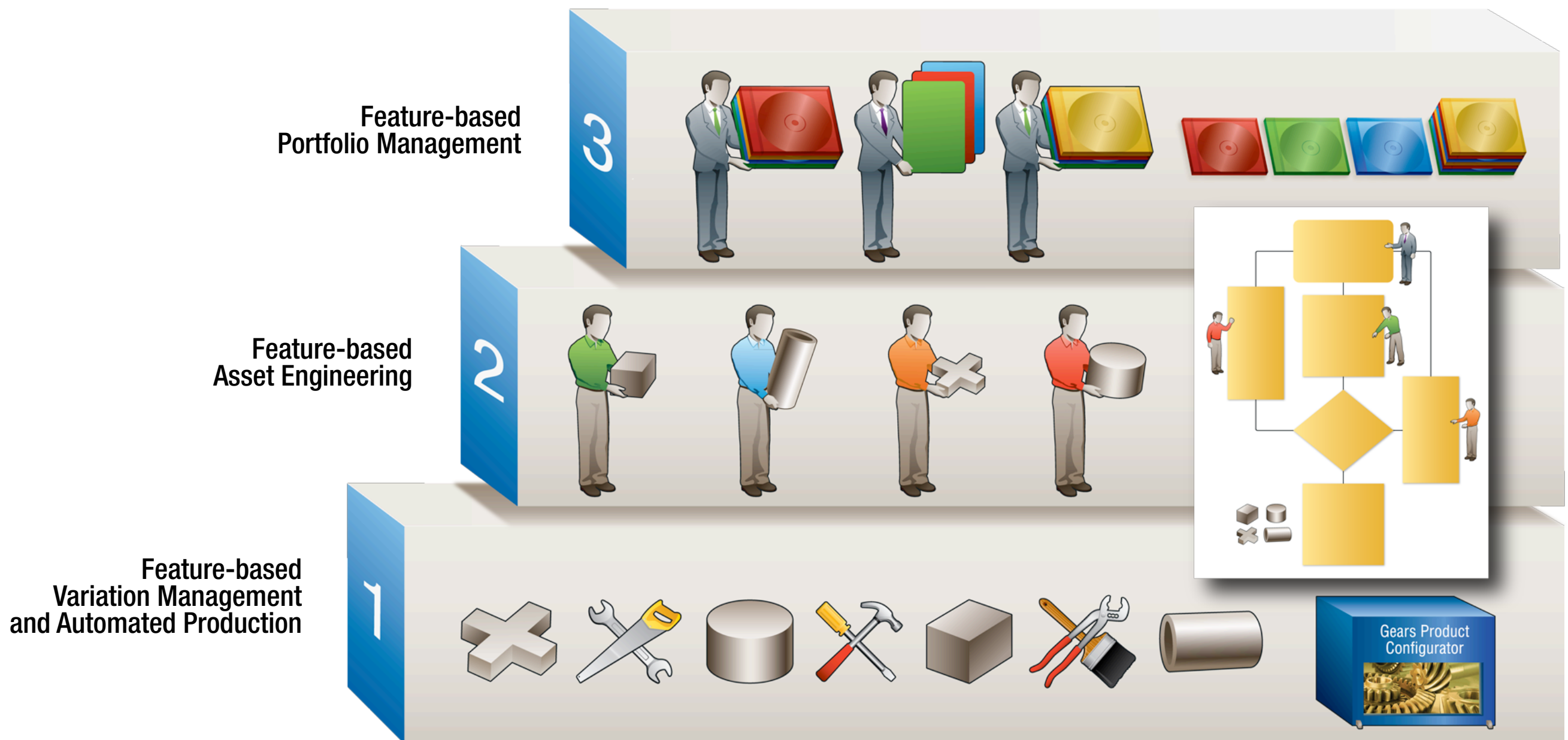
- *Multi-product*. Feature-based variation management and automated production line
- *Multi-phase*. Product line lifecycle assets, architecture and traceability
- *Multi-baseline*. Product line change management and baseline management



Feature-based Consolidation of the Sharing Lifecycle



The 3-Tiered Methodology for “Sharing is a Journey”



Proven and Repeatable Successes with “Sharing is a Journey”

Lockheed Martin

- Combat and radar systems for 100:
 - US Navy AEGIS Cruisers and Destroyers
 - US Navy Littoral Combat Ships
 - US Coast Guard National Security Cutter
 - International Navy AEGIS ships
 - Japan
 - Korea
 - Spain
 - Norway
 - Australia



LSI Logic (now NetApp)

2006 Software Product Line Hall of Fame



- Engenio Storage Division
 - 300 product line engineers
- OEM supplier for high-end storage servers
 - IBM
 - Sun
 - Cray
 - Teradata
 - SGI
 - ...
- Over 250K installed systems, worth over \$12B (as of 2004)

IKERLAN / Alstom



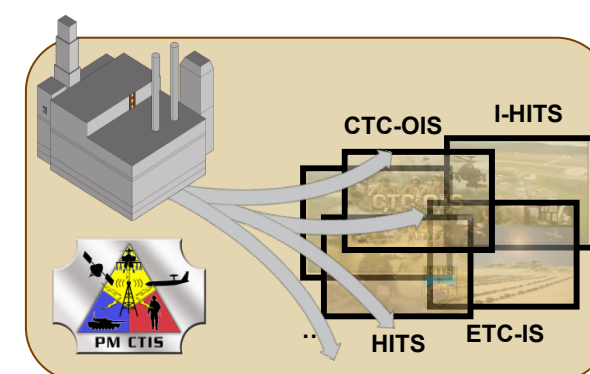
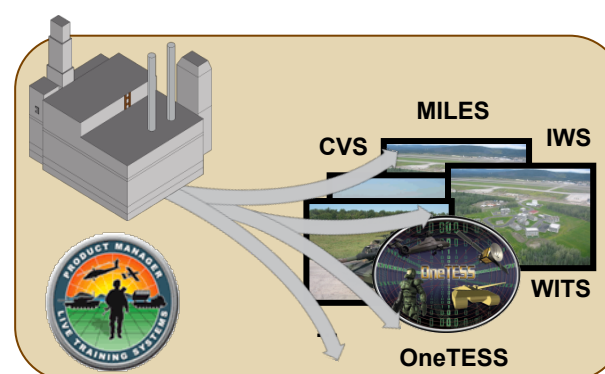
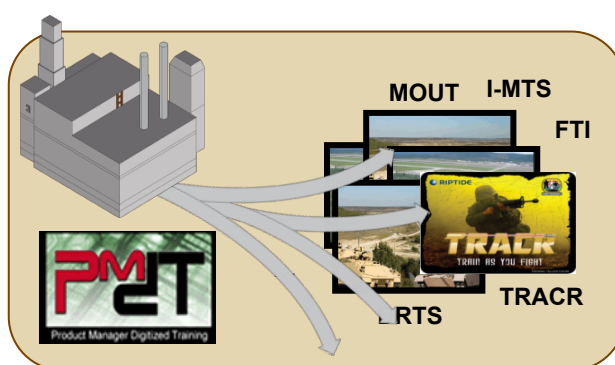
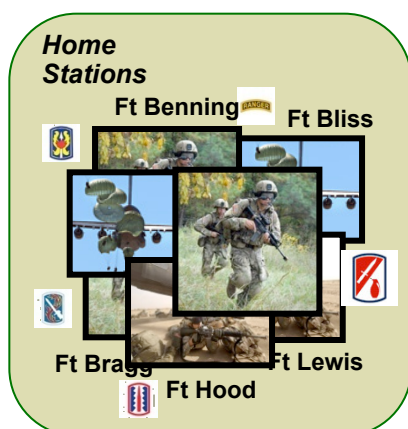
- IKERLAN and Alstom develop wind turbine control systems that optimize performance based on wind direction and speed, temperature and other factors
 - BigLever PLE solution utilized to create an array of turbine control systems customized to accommodate varying climates and geographies
 - 90% reduction in development time
 - 25% reduction in development costs



General Dynamics

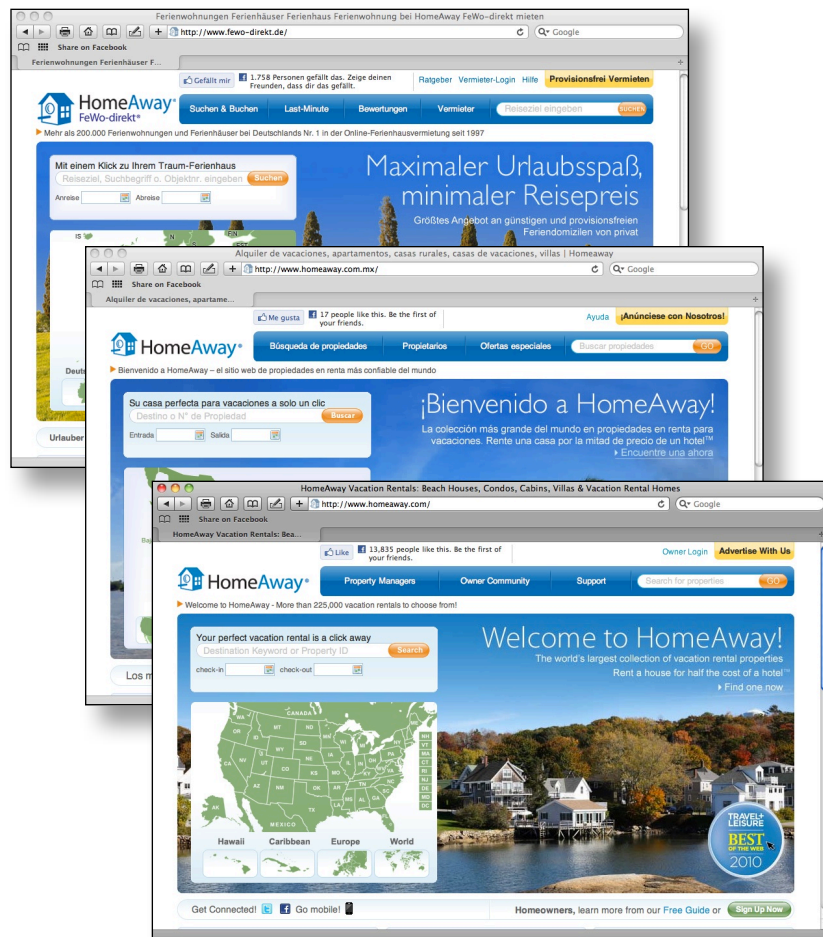


- General Dynamics teamed with BigLever to create the winning proposal for the US Army Live Training Transformation “Consolidated Product-line Management”
 - Based on BigLever’s 2nd Generation PLE tools and methodology
 - First DoD contract focused specifically on Product Line Engineering
 - \$200M 5-year contract (2010 - 2015)
 - \$50B product line investment



HomeAway

2009 Software Product Line Hall of Fame



- eCommerce startup with \$500M in combined venture investment
- Worldwide leader for online vacation home rentals
 - 50 million travelers visit HomeAway.com and choose from more than 130,000 vacation rental homes across 100 countries
 - Overall North American market for vacation rentals and timeshares is approximately \$20 billion in gross travel bookings
- 30 different product instances are engineered and hosted using BigLever PLE tools and methods
- 50 product line engineers

General Motors

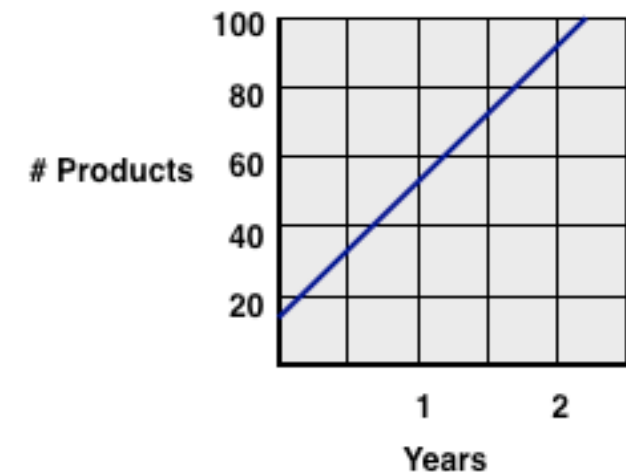
- GM has one of the most complex systems and software product line engineering challenges in the world
 - 3000 product line engineers
 - 300 hierarchical subsystems
 - Thousands of variant features
 - Millions of product instances
 - Tens-of-thousands of unique product variants
 - Entire product line and feature set evolves yearly
 - 15 concurrent temporal development streams



Benefits of “Sharing is a Journey”

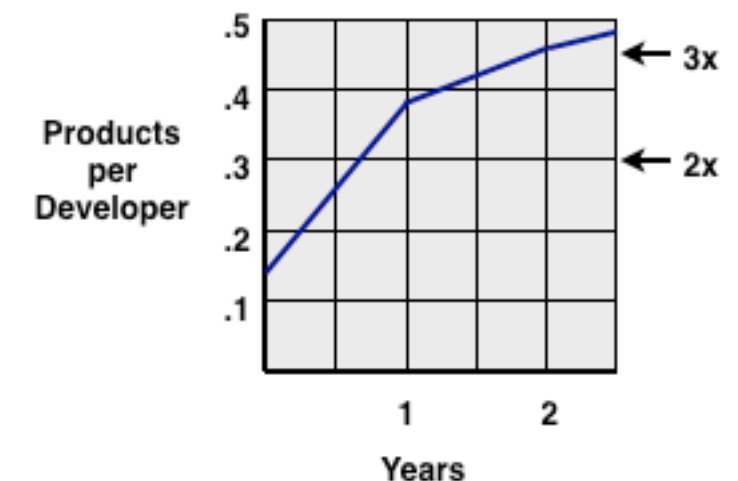
- **Economy of Scale from Automated Production**

- Increase in the scope of product diversity
- Increase in the scale of different products delivered and maintained



- **Cost Savings from Efficiency and Productivity**

- Increase in productivity and efficiency
- Reduction in per-product development cost and overhead
- Higher profit margins

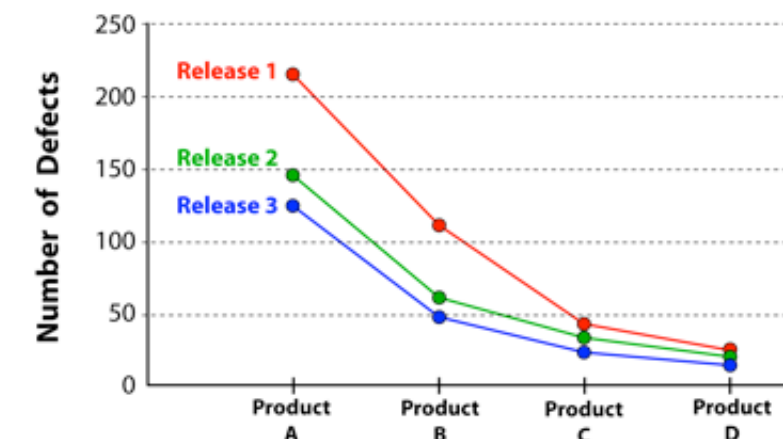


- **Faster Profits from Faster Time to Market**

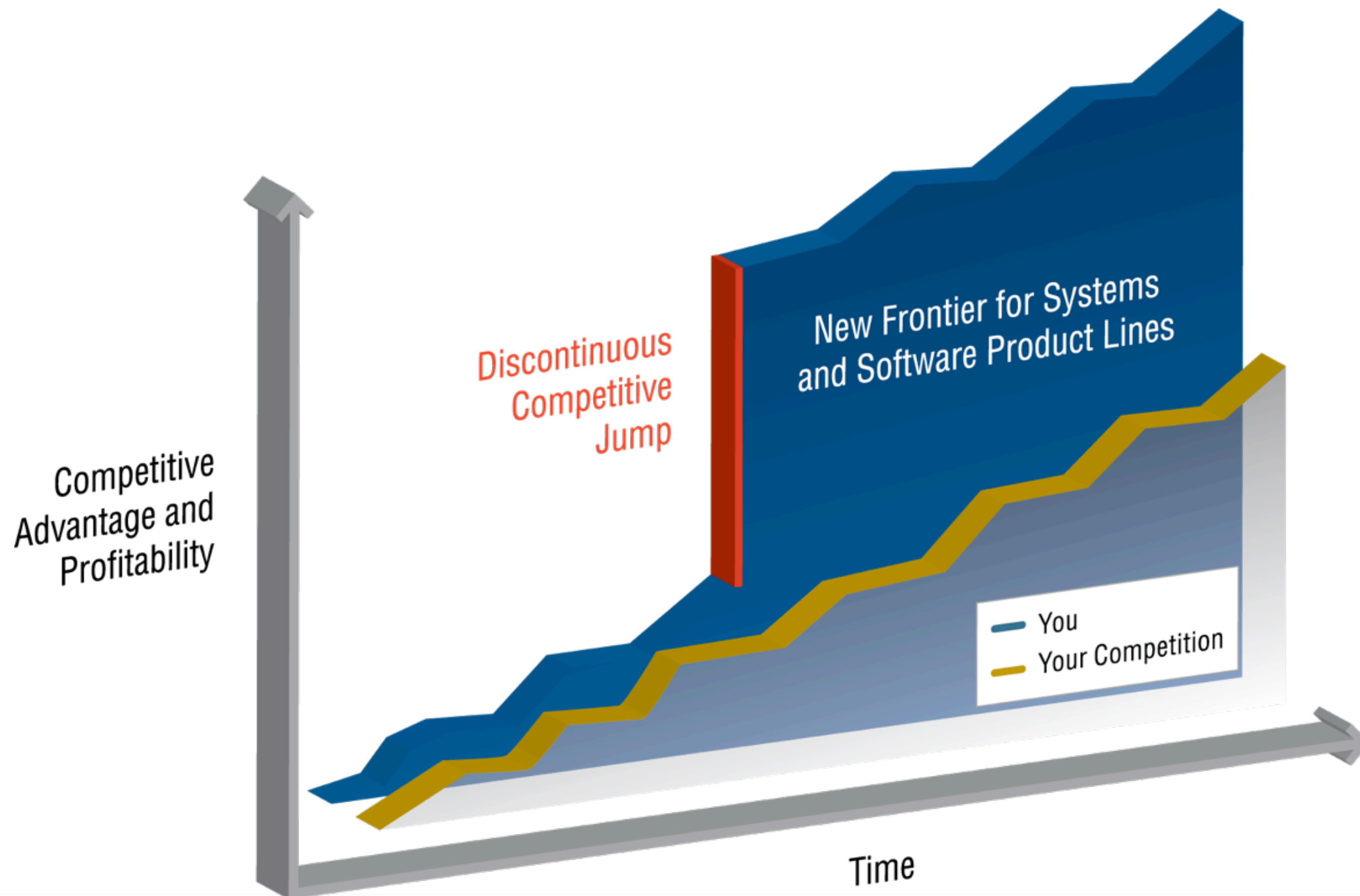
- Reduction in time-to-market for new and updated products
- Increased agility to react to new opportunities and changing markets

- **Better Products from Better Quality**

- Increase in customer-perceived product quality
- Reduction in defect density
- Improved risk management



The New Frontier when “Sharing is a Journey”



Thank You!